

The Natomas Basin Conservancy

Banking Services

Request for Proposal

Evaluation Form

Due Date: January 10, 2023

	Bank of the West	River City Bank	Westamerica Bank
Mailed in RFP			
Date and time of submission	1/12/2023 11:00 a.m.	1/20/2023 4:05 p.m.	1/20/2023 11:09 a.m.
Background of bank			
Description of firm background included?	✓	✓	✓
Organizational changes in past 3 years	No	No	No
Services Provided			
Nearby Location	Downtown	1.7 miles from TNBC	Downtown
Electronic Statements	✓	✓	✓
Safe Deposit box	Yes	\$150	\$105
Coporate credit cards	✓	✓	✓
Online access	✓	✓	✓
Bank wire	✓	✓	✓
Fee Structure	✓	✓	✓
List of representative contact included	✓	✓	✓
Additional Questions			
General estimate of costs	Checking - No fees	Checking - No fees	Checking - No fees
	SDB - Unspecified	SDB - \$150/yr	SDB - \$105/yr
	Invest. - Unspecified	Invest. - N/A	Invest. - 0.5%/yr
	Credit card - Unspecified	Credit card - No fees	Credit card - \$99/yr
Investment services	BankWest Inestment Services	3rd party agreement with Pomontory Bank	Westamerica Investment Department
	No pricing given	Schedule live demo	Link for demo sent
Ease of access	Link for demo sent	SmartSign electronic signature system	WAB rep visits office or individual location(s)
Signature card process	In the branch		

Other banks considered

- Bank of Marin
- Banner Bank
- Farmer & Merchants - No response**
- Five Star Bank
- Golden 1 Credit Union - Unable to provide services to a non-profit**
- Mechanics Bank
- Merchants Bank
- Tri-Counties Bank
- Umpqua Bank

Bank	Contact #
Bank of the West	<u>(916) 552-4300</u>
Farmers & Merchants	<u>(916) 394-3200</u>
Golden 1 Credit Union	<u>(877) 465-3361</u>
River City Bank	(916) 567-2899
Westamerica Bank	(916) 449-8300

Contact email

gino.agatonmendoza@bankofthewest.com

Lori Oregon(?)

Unable to do Nonprofit (because they are a nonprofit)

Nick.capraro@rivercitybank.com

greatersacramentoregion@westamerica.com

Notes

Long hold time / LM 1/9 9:20 am

LM for Nick to return my call - did not receive email.

Subject line attn: Nancy at Capital