

February 2022

Unaudited Financial Statements

February 2022 Dashboard

Total Assets

Asset Category	Asset Value
Current Assets	\$9,680,835
Receivables	\$4,833,206
Non-Current Assets	\$87,114,680
Total assets	\$101,628,721

Total Liabilities & Fund Balances

Category	Value
Liabilities	\$16,376,281
Fund Balances	\$85,252,440
Total liabilities and fund balances	\$101,628,721

NBHCP / MAPHCP Acreage Requirements

NBHCP

Larger - 2,500 acre contiguous preserve
Smaller - 400 acre contiguous preserves

MAPHCP

25% of mitigation acres in Sacramento County
(approximately 250 acres)

Total Revenue & Expenses

Category	February	YTD	2022B	2021A
Total Revenue	-\$573,779	-\$2,290,275	\$16,654,372	\$8,680,405
Total Expenses	\$964,529	\$4,166,068	\$7,205,414	\$3,445,703
Change in fund balance	-\$1,538,307	-\$6,456,343	\$9,448,958	\$5,234,702

NBHCP / MAPHCP Acreage Requirements (Current Status)

Reserve Area	Current acres	Outstanding acres
<i>North Basin Reserve Area</i>		
Contiguous Acres	2,559.47	-
Total Acres	2,920.05	
<i>Central Basin Reserve Area</i>		
West side	985.76	-
East side	765.86	-
Total Acres	1,751.61	
<i>Fisherman's Lake Reserve Area</i>		
North side	301.58	98.42
South side	120.16	279.84
Total Acres	452.14	
<i>MAPHCP (25%)</i>	165.84	82.04

The Natomas Basin Conservancy
Statement of Net Assets
Unaudited YTD - February 28, 2022

	NBHCP Funds					Non-HCP Funds	Total
	Administration	Restoration & Enhancement	Land Acquisition	Endowment	Supplemental Endowment	SAFCA NLIP	
ASSETS							
<i>Current Assets:</i>							
Cash	229,531	-	-	-	-	-	229,531
Investments	4,970,525	2,674,200	1,400,149	-	406,429	-	9,451,304
Subtotal Current Assets	5,200,056	2,674,200	1,400,149	-	406,429	-	9,680,835
<i>Receivables:</i>							
Accounts Receivable ¹	77,714	13,639	9,247	-	-	307,168	407,768
Due from other funds	-	-	-	-	4,413,075	-	4,413,075
Prepaid Items	12,363	-	-	-	-	-	12,363
Subtotal Receivables	90,077	13,639	9,247	-	4,413,075	307,168	4,833,206
<i>Fixed Assets:</i>							
Restricted cash and investments	-	-	-	32,488,513	-	-	32,488,513
Land	-	-	53,874,581	-	-	-	53,874,581
Land Improvements - Habitat & Bldgs, Net	156,387	-	580,644	-	-	-	737,031
Office Equipment & Machinery, Net	14,554	-	-	-	-	-	14,554
Subtotal Fixed Assets	170,942	-	54,455,226	32,488,513	-	-	87,114,680
Total Cash and Assets	5,461,074	2,687,839	55,864,621	32,488,513	4,819,504	307,168	101,628,721
LIABILITIES & FUND BALANCES							
<i>Liabilities ²</i>							
Accounts Payable	96,769	-	7,667	32,157	3,177	-	139,770
Conditional Deposits	500	-	-	-	-	-	500
Accrued Vacation / Benefits	98,777	-	-	-	-	-	98,777
Deferred Revenue	-	-	-	-	-	177,556	177,556
Due to other funds	-	-	4,413,075	-	-	-	4,413,075
Unearned mitigation fees	354,675	35,275	18,750	201,025	16,075	-	625,800
Unearned mitigation land credits	-	-	9,047,370	-	-	-	9,047,370
Loans ³	-	-	1,875,435	-	-	-	1,875,435
Subtotal Liabilities	550,721	35,275	15,362,296	233,182	19,252	177,556	16,378,283
<i>Equity:</i>							
Investment in General Fixed Assets	170,942	-	54,455,226	-	-	-	54,626,167
Fund Balances:	-	-	-	-	-	-	-
Reserved for Endowment - Permanent	-	-	-	13,545,699	-	-	13,545,699
Reserved for Endowment - Temporary	-	-	-	18,709,632	-	-	18,709,632
Designated ⁴	2,266,828	-	2,308,080	-	-	129,613	4,704,520
Undesignated	2,472,584	2,652,564	-16,260,980	-	4,800,252	-	-6,335,580
Subtotal Fund Balances	4,910,353	2,652,564	40,502,325	32,255,331	4,800,252	129,613	85,250,438
Total Liabilities & Fund Balances	5,461,074	2,687,839	55,864,621	32,488,513	4,819,504	307,168	101,628,721

The Natomas Basin Conservancy
Statement of Activities
Unaudited YTD - February 28, 2022

	NBHCP Funds					Non-HCP Funds	YTD Total	YTD Budget	% Variance	2022 Budget
	Administration	Restoration & Enhancement	Land Acquisition	Endowment	Supplemental Endowment	SAFCA NLIP				
REVENUES										
Mitigation Fees										
City of Sacramento-cash portion	112,418	11,181	5,943	63,717	5,095	-	198,354	39,058	0%	234,349
County of Sutter-cash portion	-	-	-	-	-	-	-	2,001,247	0%	12,007,479
Metro Air Park-cash portion	-	-	-	-	-	-	-	244,114	-100%	1,464,684
Other	-	-	-	-	-	-	-	8,333	-100%	50,000
Rent Revenue	150	-	-	-	-	-	150	175,790	-100%	1,054,737
Investment Income - Realized	14,286	6,032	2,983	48,801	576	4	72,682	203,333	-64%	1,220,000
Investment Income - Unrealized	(31,911)	(19,030)	(9,474)	(2,569,240)	(29,600)	-	(2,659,255)	-	0%	-
Other / Reimbursement	75,523	-	22,272	-	-	-	97,795	103,854	-6%	623,123
EXPENDITURES - PROGRAM										
Property Tax	-	-	-	-	-	-	-	83,207	100%	499,243
Water District & Drainage	-	-	-	-	-	-	-	70,870	100%	425,222
Facilities Improvement & Maintenance	17,209	-	-	-	-	-	17,209	61,000	72%	366,000
Electricity	1,860	-	-	-	-	-	1,860	19,167	90%	115,000
Biological Monitoring	20,000	-	-	-	-	-	20,000	52,638	62%	315,826
Habitat Land Management	50,000	-	-	-	-	-	50,000	66,594	25%	399,564
Contract Work	14,387	-	22,622	-	-	-	37,009	81,292	54%	487,754
Restoration & Enhancement	-	-	-	-	-	-	-	22,500	0%	135,000
Land Acquisition	-	-	3,013,075	-	-	-	3,013,075	500,000		3,000,000
Subtotal Program	103,456	-	3,035,697	-	-	-	3,139,153	957,268		5,743,609
Staff & Staff Expenses	112,889	-	-	-	-	-	112,889	134,912	16%	809,472
Board Expense	-	-	-	-	-	-	0	1,333	100%	8,000
Office Lease	13,068	-	-	-	-	-	13,068	13,127	0%	78,764
Telecommunications	6,475	-	-	-	-	-	6,475	12,500	48%	75,000
Office Supplies	25,830	-	-	-	-	-	25,830	7,000	-269%	42,000
Office Equipment	16,634	-	-	-	-	-	16,634	5,667	-194%	34,000
Vehicle Expense	1,885	-	-	-	-	-	1,885	5,333	65%	32,000
Insurance	11,494	-	-	-	-	-	11,494	11,225	-2%	67,349
Accounting	19,000	-	-	-	-	-	19,000	8,333	-128%	50,000
Legal	7,391	-	7,667	-	-	-	15,058	16,667	10%	100,000
Fees and Taxes	4,374	-	-	-	-	232	4,606	27,537	83%	165,220
SAFCA expenses	-	-	-	-	-	799,975	799,975	-	0%	-
Subtotal Program	219,040	-	7,667	-	-	800,207	1,026,914	243,634		1,461,805
Total Expenditures	322,496	-	3,043,364	-	-	800,207	4,166,067	1,200,902	-247%	7,205,414
Excess (deficiency) of revenues over (under) expenditures	(152,030)	(1,817)	(3,021,640)	(2,456,722)	(23,929)	(800,203)	(6,456,341)	1,574,827		9,448,958
Fund Balances, beginning of period	5,062,383	2,654,373	43,525,974	34,712,053	4,824,181	929,819	91,708,783			
Fund Balances, end of period	4,910,353	2,652,556	40,504,334	32,255,331	4,800,252	129,616	85,252,442			

Footnotes to February 28, 2022 Unaudited Financial Statements:

1 – **Accounts Receivable** – The funds listed in Accounts Receivable are comprised of:

Accounts Receivable	
Accounts Receivable	360,099
City of Sacramento - Pool A	2,963
Wells Fargo - Investment Management Account	44,706
Wells Fargo - SAFCA NLIP	0
Total	407,768

2 – **Liabilities** – At present, the Conservancy has approximately 800 acres of managed marsh, which is 20% of the 25% managed marsh target. Accordingly, the Conservancy needs to construct marsh on approximately 188 acres. At an average cost of \$10,000 per acre for construction, this results in an R&E obligation of nearly \$1,900,000.

3 – **Designated - NBHCP Funds** – The funds in this category may be derived from HCP fees. Board designation is required for use of HCP Designated funds. Source of funding is as follows:

Designated - Non-HCP Funds – The funds in this category are not derived from HCP fees or NBHCP/MAPHCP related sources. Board designation is required for use of non-HCP funds. Source of funding is as follows:

Designated - NBHCP Funds	
GGS	146,809
PG&E trees contracts	35,605
Supplemental-HCP Donations	16,169
Supplemental-HCP Elderberry Mitigation	69,506
Tree/Shrub Mitigation	53,195
Fixed Assets Reserve	1,945,544
Total	2,266,828

Designated - Non-HCP Funds	
SAFCA NLIP	129,615
Supplemental Mitigation (Land Acquisition)	
SAFCA Settlement - Huffman West	810,110
SAFCA Settlement - Atkinson	229,810
SAFCA Settlement - Natomas Farms	1,268,160
Total	2,437,695

The Natomas Basin Conservancy
NBHCP 2022 Cash Flow Projections

OPERATING INCOME	Actual Jan	Actual Feb	Budget Mar	Budget Apr	Budget May	Budget Jun	Budget Jul	Budget Aug	Budget Sep	Budget Oct	Budget Nov	Budget Dec	Total	Budget Total
Admin - Mitigation fees	112,418	-	-	-	-	-	-	-	6,993,816	-	-	-	7,106,234	6,993,816
Admin - Rent revenue	-	150	150	150	150	150	150	1,003,387	150	150	50,000	150	1,054,737	1,054,737
Admin - Investment income	(11,010)	(6,615)	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	24,042	50,000
Admin - Other & Misc.	74,530	-	51,927	51,927	51,927	51,927	51,927	51,927	51,927	51,927	51,927	51,927	593,799	623,123
R&E and Land Acq - Mitigation fees/land ded.	17,124	-	-	-	-	-	-	-	1,205,702	-	-	-	1,222,826	1,205,702
R&E and Land Acq - Inv Income/Other	10,247	(7,114)	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	44,799	50,000
Total	203,309	(13,580)	60,410	60,410	60,410	60,410	60,410	1,063,647	8,259,928	60,410	110,260	60,410	10,046,436	9,977,378

USES OF CASH

Administration	112,936	113,771	110,175	110,175	110,175	110,175	110,175	110,175	110,175	110,175	110,175	110,175	1,328,459	1,322,102
Program	52,674	50,782	211,134	211,134	211,134	211,134	211,134	211,134	211,134	211,134	211,134	211,134	2,214,797	2,553,608
SSMP's	-	-	-	-	-	-	-	-	-	-	-	-	-	75,000
R&E	-	-	-	-	-	-	-	-	-	-	-	-	-	135,000
Land Acquisition Costs	3,035,697	-	-	-	-	-	-	-	-	-	-	-	3,035,697	3,000,000
Total	3,201,307	164,553	321,309	321,309	321,309	321,309	321,309	321,309	321,309	321,309	321,309	321,309	6,578,952	7,065,710
Excess (deficiency) of revenue over expense	(2,997,998)	(178,133)	(260,899)	(260,899)	(260,899)	(260,899)	(260,899)	742,338	7,938,619	(260,899)	(211,049)	(260,899)	3,467,484	2,911,668

Budget-to-actual cash balances

Beginning cash balance (Operating)	9,453,179	6,455,181	6,277,047	6,016,149	5,755,250	5,494,351	5,233,452	4,972,553	5,714,891	13,653,510	13,392,611	13,181,562		
Ending cash balance (Operating)	6,455,181	6,277,047	6,016,149	5,755,250	5,494,351	5,233,452	4,972,553	5,714,891	13,653,510	13,392,611	13,181,562	12,920,663		

RESTRICTED INCOME *

	Actual Jan	Actual Feb	Budget Mar	Budget Apr	Budget May	Budget Jun	Budget Jul	Budget Aug	Budget Sep	Budget Oct	Budget Nov	Budget Dec	Total	Budget Total
Endowment - Mitigation Fees	68,812	-	-	-	-	-	-	-	4,246,584	-	-	-	4,315,396	4,246,584
Endowment - Investment Income	24,550	24,828	93,333	93,333	93,333	93,333	93,333	93,333	93,333	93,333	93,333	93,333	982,711	1,120,000
Endowment - Marketable Securities	(2,013,813)	(585,027)	-	-	-	-	-	-	-	-	-	-	(2,598,840)	-
Interfund loan	(3,013,075)	-	-	-	-	-	-	-	-	-	-	-	(3,013,075)	-
Investment Mgmt Fees	-	-	(34,931)	-	-	(34,931)	-	-	(34,931)	-	-	(34,931)	(139,723)	(139,723)
Total	(4,933,526)	(560,199)	58,403	93,333	93,333	58,403	93,333	93,333	4,304,987	93,333	93,333	58,403	(453,531)	5,226,861

Budget-to-actual cash balances

Beginning cash balance (Restricted)	38,388,668	33,455,142	32,894,943	32,953,345	33,046,678	33,140,012	33,198,414	33,291,748	33,385,081	37,690,068	37,783,401	37,876,735		
Ending cash balance (Restricted)	33,455,142	32,894,943	32,953,345	33,046,678	33,140,012	33,198,414	33,291,748	33,385,081	37,690,068	37,783,401	37,876,735	37,935,137		

Restoration & Enhancement	Acres	Total
Est. funds necessary to balance		
25/25/50 - at \$10,000/acre		
Acres planned but not yet constructed	188	\$ 1,882,100

	2022 budgeted mitigation		
	Acres	Full fee	Non-Acq fee
City of Sac.	8.00	337,952	-
County of Sutter	409.90	-	11,008,274
MAP	50.00	-	1,385,900
	468	337,952	12,394,174
			12,732,126

Big events & issues-revenue
1. NBHCP fees received between May-Sep.
2. Farm rent is received in August.

Big events & issues-expense

Surprise potential
1. Legal expense

These Cash Flow Projections include only NBHCP funds (excludes SAFCA NLIP project funds).
* Restricted income includes the Endowment Fund and the Supplemental Endowment Fund.

The Natomas Basin Conservancy
Contracts Summary

		Date				Payments		
	Vendor	Contract Period	Approved	Service	Total \$	to date	Balance	
Board approved contracts	BBK	07/01/21	06/30/23	06/02/21	Legal Counsel for 2022	Hourly	15,058	-
	ICF	01/01/18	06/30/23	10/04/17	Biological effectiveness monitoring		315,826	111,283
	Triangle	01/01/21	12/31/23	10/07/20	Land maintenance - North and Central Basin Reserves		283,950	141,975
	Triangle	02/15/22	12/31/22	02/02/22	Land maintenance - Fisherman's Lake Reserve		77,889	77,889
	Gilbert CPA's	11/09/20	12/31/22	10/07/20	2021 Audit		26,000	7,000
	ICF International	11/01/21	12/31/22	10/07/21	Prey-production biol. Mntrng		29,937	29,937
	Phifer, Ty	01/01/22	03/31/22	10/07/21	Pump repair		30,000	30,000
	Sacramento Tree Foundation	01/01/20	12/31/21	02/02/22	Count/assessment of trees		17,000	3,400
	Triangle	02/28/22	12/31/22	02/02/22	Road work		33,320	33,320
	Westervelt	04/09/21	12/31/21	10/07/21	GGS habitat feature		12,000	5,305
Westervelt	07/16/21	06/30/22	06/02/21	SSMP Updates (new updates)		62,554	41,911	
Management approved contracts	Access Ingenuity	01/28/22		01/28/22	ADA of documents for website		5,167	-
	Access Ingenuity	01/28/22		01/28/22	ADA of documents for website - Additional work		625	-
	American River Fence	02/10/22	03/31/22	02/23/22	Replace t-posts		4,800	-
	American River Fence	02/10/22	03/31/22	02/23/22	Replace t-posts - additional work		600	-
	Tanaka Farms	02/27/20	12/31/21	11/29/21	Weed Control Alleghany	Hourly	27,071	-
	Tanaka Farms	02/27/20	12/31/23	11/29/21	Weed Control Cummings	Hourly	25,746	-
	Alpine Demolition	02/16/22	03/31/22	02/22/22	Debris removal		8,980	8,980
	American River Fence	02/23/22	03/31/22	02/23/22	Replace t-posts		8,512	-
	Economic & Planning Systems	08/23/19	06/30/22	08/07/19	NBHCP fee and finance model		16,000.00	-
	Gilbert CPA's	12/31/21	12/31/22	02/28/22	QuickBooks consulting	Hourly	-	-
	Gilbert CPA's	01/01/22	12/31/22	12/07/21	1099s		3,050	-
	iGuys	09/20/16		09/20/16	IT tech support	Hourly	-	-
	Meredith Beales	12/18/20	12/31/22	01/24/22	Accounting support	Hourly	4,587	-
Milton - PG&E	09/01/18	09/30/23	08/31/18	Tree watering		7,200	7,200	
Milton - Conservancy 2022	01/01/22	12/31/22	01/21/22	Tree watering		8,845	8,845	
Russell CPAs	02/01/22		01/27/22	Review of trial balance and final financial report		3,500	3,500	
Westervelt	01/01/22	01/31/22	01/27/22	Elderberry Monitoring		5,800	5,800	